

## MERCHANDISER

# Merchandiser for The Collection

The Collection by Salvesen Graham is rapidly growing with multiple fabric & wallpaper offerings as well as furniture & accessories. Represented by three prominent US showrooms- with more to follow, and a strong trade customer base of high-end Interior Designers across the US & Europe.

It is an exciting time for The Collection, with the recent launch of the debut book A New English Style: Timeless Interiors by Salvesen Graham introducing the brand to new audiences; it couldn't be a better time join our team!

The position will report to our Founders but will also involve working closely with the Sales Team and Head of Marketing.

### Role & Responsibilities:

- Supplier sourcing & relationship management
- Inventory management/PO's
- Payment terms
- Quality control of stock
- Product development including sampling and design
- Pricing, negotiating costs & managing margins
- Tracking product and industry trends
- Range building, planning and reviews
- Creating and managing product in inventory software
- Producing and managing stock of samples and showroom assets - Critical path management
- Forecasting product sales
- Reporting on product sales, profit and collection performance - Working with Finance on forecast, cash flow and spend

### Key Requirements:

- 3+ years minimum within a buying, merchandising, production role, or similar. (This role would suit a Junior Buyer or Merchandiser, or Production Coordinator looking for their next step)

- Previous experience within homewares categories, with a preference for fabric and wallpaper.
- Commercially focused and analytical is essential.
- Excellent excel skills, Microsoft suite proficient.
- Very high attention to detail and organisation.
- Desire to work in the interior design industry within the luxury market. - Flexible and a true teamplayer.

As a close and supportive team within a young and ambitious business, teamwork is essential. We are looking for someone flexible and hardworking, who can adapt as the company continues to grow. This is an exciting role with the opportunity to take ownership, contribute meaningfully, and become a true asset to the business. There are clear opportunities for progression, and hard work is genuinely recognised and rewarded.

#### Benefits

- Health & wellbeing benefits package including quarterly team socials and an employee assistance program.
- 31 days holiday (including bank holidays, your birthday, Christmas Eve and New Year's Eve).
- Employee/trade discount & sample sales, plus friends & family discount.
- Cycle to work scheme.
- Annual hybrid working allowance
- Flexible daily work schedule 8.30/9am to 5.00/5.30pm.

For more information, please visit [@salvesengraham](http://www.salvesengraham.com)

#### To Apply

Please email your CV, and a brief cover letter expressing your interest and outlining your suitability to [hr@salvesengraham.com](mailto:hr@salvesengraham.com).